

INTRODUCTION

The NAVSUP Fleet Logistics Center Sigonella (FLCSI) Naples Detachment, Naples, Italy, announces its intention to procure on a sole source basis “aerial images of commercial merchant and fishing vessels” professional services, in support of the US Government. Pursuant to DFARS PGI 206.302-1, the cognizant contracting activity is required to post a request for information or sources sought notice when utilizing the authority at FAR 6.302-1. Thus, this sources sought is being utilized to determine the availability and technical capability of vendors to provide the required services in order to confirm whether the criteria at FAR 6.302-1 are met.

DISCLAIMER

THIS SOURCES SOUGHT IS FOR INFORMATIONAL PURPOSES ONLY. THIS IS NOT A REQUEST FOR PROPOSAL. IT DOES NOT CONSTITUTE A SOLICITATION AND SHALL NOT BE CONSTRUED AS A COMMITMENT BY THE GOVERNMENT. RESPONSES IN ANY FORM ARE NOT OFFERS AND THE GOVERNMENT IS UNDER NO OBLIGATION TO AWARD A CONTRACT AS A RESULT OF THIS ANNOUNCEMENT. NO FUNDS ARE AVAILABLE TO PAY FOR PREPARATION OF RESPONSES TO THIS ANNOUNCEMENT. ANY INFORMATION SUBMITTED BY RESPONDENTS TO THIS TECHNICAL DESCRIPTION IS STRICTLY VOLUNTARY.

PROCUREMENT BACKGROUND

This acquisition covers the provision of timely maritime vessel photography. It also covers the provision for research and query support of the contractor’s photo archives as required in support of US Government queries. Commercial maritime photography acquired by the contractor from other venues may also be supplied under the terms of this acquisition.

This is follow-on to previous efforts. This requirement is currently being performed under contract N68171-10-D-0010, which expires 31 August 2015. The incumbent is Andrews Professional Colour Laboratories, CAGE Code: UKC707.

Places of Performance: United Kingdom

REQUIRED CAPABILITIES

The prospective contractor must meet the following technical requirements:

General Requirements

All photography, originating from the Contractor, must be obtained via a commercial aircraft as part of its normal commercial operation. Contractor must be recognized within the maritime industry as a source of high quality, hand held, aerial Merchant and Fishing vessel photography.

The Contractors shall have or be able to obtain special commercial dispensation to fly their aircraft 500 feet (152 Meters) and below over bodies of salt water. (Normal commercial aircraft altitude is a minimum of 2000 feet (610 Meters))

The Contractor shall utilize, as is required for flying 500 feet (152 Meters) and below over water on a regular commercial bases, a twin-engine aircraft.

All photography originating from the Contractor must have been taken between 100 and 500 feet (30 to 152 Meters) above sea level, depending on the size of the vessel being photographed.

The Contractor shall insure that each photographic mission includes an experienced pilot and aerial vessel photographer with at least two years of experience performing tasks similar to the ones required under this PWS.

In order to have access to emergency maritime events (i.e. vessel on fire and/or sinking in the English Channel) and be able to have special permission to fly on these types of incidents at 500 feet and below, the Contractor shall have and maintain a relationship with U.K. Coast Guard and other maritime authorities.

The Contractor shall be able to react, in line with their normal businesses, to special tasking requesting full photographic coverage, to include close-ups of specific deck items and electronics, on vessels (merchant/fishing/military) transiting the English Channel, North Sea, Channel Islands and Bay of Biscay. To obtain the photo angle and detail required, photography shall be taken from 500 feet (152 Meters) or below whenever weather conditions allow.

The Contractor shall have and maintain a minimum of 2 laptop computers, for use while airborne, with sufficient capacity to operate the Government supplied vessel identification software. These laptops must be able to operate in the aircraft and be useable by the photographer while flying.

The Contractor shall have instant, searchable, access to an extensive archive of ship photography dating back at least 50 years in both digital and photo negative format enabling US Government to acquire photography on older vessels as a result of specific queries submitted to the Contractor.

Mission Requirements:

English Channel - The Contractor shall have available at least one (1) aircraft, a pilot and photographer to provide, at minimum 5 days a week, aerial photographic coverage (weather permitting) of the English Channel, to include North Sea and Channel Islands and the Bay of Biscay. Pricing for this requirement shall represent the percentage of the overall costs that are incurred in fulfilling US Government's specific photographic requirements for aerial vessel photography within English Channel, North Sea, Channel Islands and Bay of Biscay, this is to include, but not limited to, aircraft rental, fuel, maintenance, insurance, and landing and parking fees, Pilot and Photographer Wages, along with any other administrative costs. The Contractor shall utilize all available means to minimize flight time to include the use of the Automated Identification System (AIS) to identify and evaluate potential photographic targets before and during each individual mission.

Photographic Requirements:

Aerial Scans: The Contractor shall capture color aerial images of merchant/fishing vessels and submit them electronically, via a secure FTP server, within three (3) business days following the mission. The Contractor shall utilize all available means to include AIS and the Government furnished vessel identification software to identify potential photographic targets. Once identified the Contractor shall

use the latest photo date provided via the identification software to determine if a photo is required. In addition the Contractor should utilize their years of experience to determine if the vessel warrants a new image to be captured (i.e. significant recent modification to the vessel, unusual deck cargo, significant damage) regardless of last photo date.

- Aerial Scans - Normal task: The Contractor shall provide one (1) Aerial Scan for all photographed vessels where the date of last photography, as provided by the Government's vessel identification Software, is greater than three (3) years old and less than seven (7) years old. The Aerial Scan provided shall be a near broadside color image of the vessel. The image must show the vessel from bow to stern and from waterline to top of mast. No extreme bow or stern views shall be supplied. In addition, if requested by US Government, an Aerial Scan shall also consist of a scanned copy of a historical vessel pulled from the contractor's archives. Pricing for this requirement shall represent the price per image to identify, fix, name and transmit to US Government a single image file.
- Aerial Scans –Special Task: The Contractor shall provide a special Task image package in lieu of a Normal task image on all photographed vessels where the date of last photography, as provided by the Government's vessel identification Software, is blank or greater than seven (7) years old. A special Task image package consists of a minimum of 4 color images depicting a vessel from various angles to include broadside, stern/bow quarter and high oblique. A Special Task image package can also be submitted when, in the opinion of the Contractor, significant recent modification to the vessel, unusual deck cargo, or significant damage is observed. Pricing for this requirement shall represent the price per package (4 images) to identify, fix, name and transmit to US Government one (1) image package. Due to all images included within the package being of the same vessel, it is expected that there shall be a reduction in the price per image under a Special Task package compared to the price per image under the normal task.

ADDITIONAL INFORMATION

The period of performance is anticipated to consist of a base year of 4-months with four 12-month option periods, and one option of 8 months, for a total of 60 months. The contract type will be Firm-Fixed-Price, Indefinite Delivery Indefinite Quantity (IDIQ).

ELIGIBILITY

The anticipated NAICS Code for this requirement is 541922, Aerial Photography. Anticipated FSC is T009, Aerial Photographic Services. This Sources Sought Synopsis is requesting responses to the following criteria from all vendors that can provide the required OCONUS services.

SUBMISSION DETAILS

Interested parties are requested to submit a capabilities statement of no more than three (3) pages in length in font of not less than 10 pitch. The capability statement shall include a brief discussion of the vendor's ability to meet all PWS requirements.

Your response to this Sources Sought shall be submitted via email to Marco Piccirillo (marco.piccirillo.it@eu.navy.mil) in either Microsoft Word or Portable Document Format (PDF). The deadline for response to this request is 1300 hours, Central European Summer Time (CEST), on Friday, 12 June 2015.

Proprietary information and trade secrets, if any, must be clearly marked on all materials. All information received that is marked Proprietary will be handled accordingly. Please be advised that all submissions become Government property and will not be returned.

No phone calls will be accepted.

Questions may be submitted via email to marco.piccirillo.it@eu.navy.mil. The Government is not committed nor obligated to pay for the information provided, and no basis for claims against the Government shall arise as a result of a response to these Sources Sought.